



Revolution Lighting Technologies and GB Energie LED Announce Partnership Agreement to Drive LED Adoption Across Multiple Markets

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STAMFORD, Conn. & WASHINGTON--([BUSINESS WIRE](#))--Revolution Lighting Technologies, Inc. (NASDAQ: RVLT) ("Revolution Lighting"), a leader in advanced LED lighting technology, and GB Energie LED, a minority, women-owned business committed to sourcing sustainable energy solutions worldwide, today announced a multi-year partnership and exclusive marketing agreement to drive LED adoption across multiple markets. The two companies will go-to-market together as 'RVLT & GBE-LED.'

"This is an exciting time for Revolution Lighting and GB Energie LED to join together in an exclusive agreement that will bring energy efficiency and cost reductions to municipalities, universities, casinos, hospitals and hotels, as well as other commercial and industrial facilities"

Under the terms of the agreement, GBE-LED will serve as Revolution Lighting's strategic marketing, bidding and sales teaming partner. RVLT & GBE-LED will target LED lighting retrofits for numerous new markets such as existing city infrastructure in cooperation with the World Conference of Mayors (WCM), Historical Black Colleges and Universities (HBCUs) and Predominantly Black Institutions (PBIs) in cooperation with the National Association for Equal Opportunity (NAFEO), as well as other commercial and governmental retrofit opportunities. Included in the scope of work under the agreement are LED retrofits for indoor, outdoor, parking lot, parking garage, stadium and tunnel lighting within these sectors.

"This is an exciting time for Revolution Lighting and GB Energie LED to join together in an exclusive agreement that will bring energy efficiency and cost reductions to municipalities, universities, casinos, hospitals and hotels, as well as other commercial and industrial facilities," said Charles J. Schafer, president and chief financial officer of Revolution Lighting Technologies. "The GB Energie LED team has a strong established network of potential business poised to embrace the inherent energy efficient benefits of LED lighting. We believe this partnership will further accelerate our revenue growth and market penetration."

RVLT & GBE-LED will focus on LED retrofits for existing fixtures, through Revolution Lighting's Seesmart brand, high-quality interior and exterior LED lamps and fixtures, which produce immediate energy savings and a rapid return on investment. RVLT & GBE-LED will provide customers with the necessary expertise, breadth of service offerings, local presence and national scope to assist in all aspects of the process, from engineering and consulting to financing, implementation and operation. RVLT & GBE-LED have also entered into teaming agreements with regional contractors to provide installation and bonding wherever required.

"We are excited to work with Revolution Lighting and take their innovative LED lighting products to market, targeting municipal, federal and commercial retrofit opportunities," said Dr. Gloria B. Herndon, President and CEO of GBE-LED. "This partnership fits within our mission to be part of sustainable energy solutions that not only contribute to the health of our environment, but also reduce energy costs and deliver a rapid return on investment."

RVLT & GBE-LED will have an opportunity to present their LED lighting solutions during the [NAFFEO](#) Presidential Peer Seminar July 9-12, 2013 and National Black Caucus-League of Elected Officials ([NBC-LEO](#)) conference in Milwaukee July 31-August 3, 2013.

About GB Energie LED

GB Energie LED is a Washington D.C. based minority, women certified (WBENC) business committed to sourcing sustainable energy solutions worldwide. Through its national and international reach and teaming agreements with strategic partners GBE LED is positioned to be the leading force in the implementation of USA made LED lighting solutions. As a GB Group Global subsidiary, GBE-LED, embodies the company's motto of 'doing well and doing good' thorough its give back component, which is integral in every contractual engagement. This 'give back' to communities and organizations is geared towards supporting capacity building through skills training and contributing to educational and healthcare needs of local communities. For additional information please visit www.gbgroupglobal.com.

About Revolution Lighting Technologies Inc.

Revolution Lighting Technologies, Inc. is a leader in the design, manufacture, marketing, and sale of light emitting diode (LED) lighting solutions focusing on the industrial, commercial and government markets in the United States, Canada, and internationally. Through advanced technology and aggressive new product development, Revolution Lighting has created an innovative, multi-brand, lighting company that offers a comprehensive advanced product platform. The company goes to market through its Seesmart brand, which designs, engineers and manufactures an extensive line of high-quality interior and exterior LED lamps and fixtures; Lighting Integration Technologies Inc., which sells and installs Seesmart products; and Lumificent, which supplies LED illumination for the signage industry. Revolution Lighting Technologies markets and distributes its product through a network of independent sales representatives and distributors, as well as through energy savings companies and national accounts. Revolution Lighting Technologies trades on the NASDAQ under the ticker RVLT. For additional information, please visit: www.rvlti.com.

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